

Keeping You Informed on the News That Matters



Your Midwest Leading Land Sales Data Provider



TRENDING MIDWEST LAND NEWS & REPORTS

2024 Farmland Values
Stable, Market Shows Signs
of Downturn Ahead

“For the first time, FCSAmerica, AgCountry Farm Credit Services and Frontier Farm Credit have released a joint land values report that includes



appraisals for 93 benchmark farms and ranches in all or parts of eight states. The Associations update appraisals for their respective benchmark farms every January and July.” Find details for their 6-month | 1-yr | 2-yrs | 5-yrs | 10-years outcomes on our following Midwest states: Iowa, Minnesota, Nebraska, North Dakota, South Dakota, and Wisconsin.

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AFBF: Foreign Ag Land Ownership, Including Pastureland, in US Grows by 1.58 Million Acres From 2022 to 2023

January 20, 2025 Progressive Farmer blog post, examines the growth in foreign ownership of agricultural land in the U.S. from 2022 to 2023. Using new analysis data by the American Farm Bureau Federation (AFBF), learn more on the who, how, and why for the 1.58-million-acre increase in foreign-owned agriculture land in the U.S. from 2022 to 2023.



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LAND SALES HIGHLIGHTS

ILLINOIS

STEPHENSON COUNTY
Cropland tract of **104.4 ACRES** sold on 11/7/2024 for **\$9,100/ACRE** via public auction with buyer's choice.

HANCOCK COUNTY
Cropland tract of **83.8 ACRES** sold on 11/19/2024 for **\$18,700/ACRE** via Mike Sullivan Land Sales, LLC.

WISCONSIN

PIERCE COUNTY
Cropland tract of **95.89 ACRES** sold on 11/4/2024 for **\$9,333/ACRE** via Hamilton-Maring Auction Group.

*Note: The counties shaded in color represent Compeer Financial's service area.



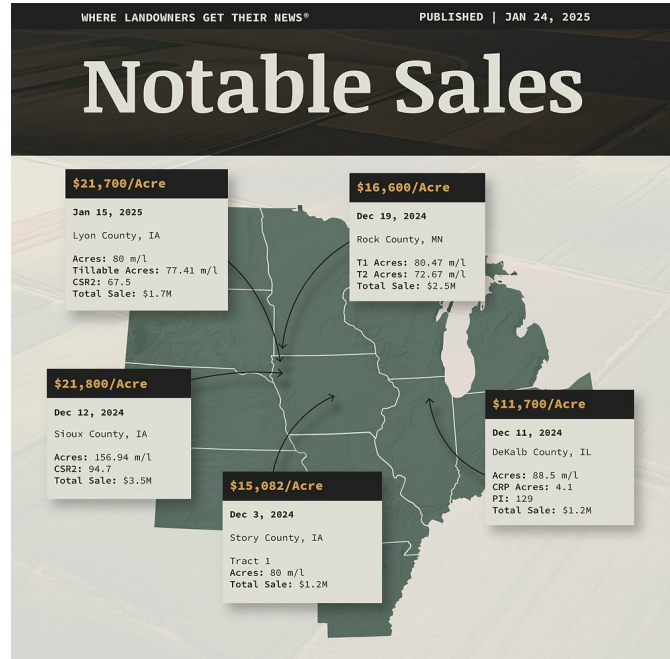
Compeer Financial January 2025 Land Sales Highlights

Featuring our Midwest reporting states of Illinois and Wisconsin. You can view the latest sales thru our partner, **CamoAg**. Learn how to navigate the platform and learn more about each parcel sold. Links found below:

Notable Sales, January 24, 2025

The latest notable land sales in our Midwest reporting states of Illinois, Iowa, and Minnesota from [American Farmland Owner](#). Comprehensive details on each sale found in the link below

[Read More](#)



Learning From Past Land Sales Cycles

This January 15, 2025 Farm Progress Report looks at the cyclical nature of the land market. The ability to learn what to expect in the coming year land market is aided by looking back on parallels with historical land cycles.

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Farm Operators Continue To Be Primary Buyers of Ag Land, Farmers National

Company Says

Progressive Farmer's January 6, 2025 article looks at a new report from Farmers National Company that details the how and why on the "lack of balance between demand and supply" that is keeping the land market relatively stable despite a downturn in the ag economy.

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OUR MIDWEST STATES



North Dakota: Brooks family continuing 120-year family ranching legacy in southwest ND

For Brooks Chalky Butte Ranch, it's truly a family affair, as the Brooks family continues their 120-year ranching legacy of raising cattle in Bowman, N.D., in the southwestern region of

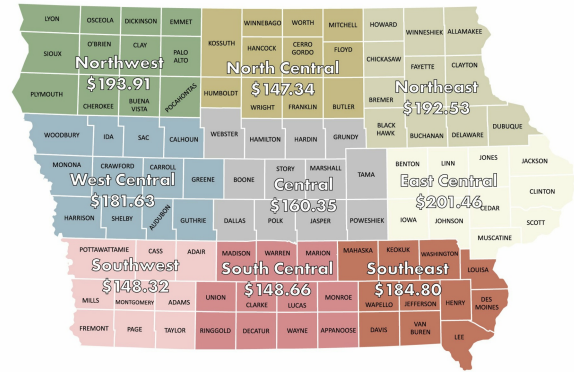
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Iowa: Land Values Update: 2024 Quarter 4 | Peoples Company

Peoples Company tracks agricultural auctions across the state of Iowa. From this data, we calculate the average dollar per CSR2 point (\$/CSR2) for sales of tracts with greater than 85% tillable land. Additionally, these tracts are largely unimproved or include minimal improvement contribution.

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U.S. Department of Agriculture Crop Reporting Districts Average \$/CSR2 Per District - 2024 Quarter 4



*\$/CSR2 is calculated as follows: Sale Price/Tillable Acres/CSR2 Rating
*This dataset includes tillable farms that sold at public auction and are 85% tillable row crop acres or greater.
*Only districts with five or more applicable sales are calculated for average \$/CSR2.



Minnesota: One-chance sealed-bid sale tool shows success -

"Stable and steady" has defined the past month of farmland sales prices for our Midwest state of Minnesota. Despite the drop in buyer demand, "B" quality farms continue to bring a good value per acre. Highlights also include a farmer survey by Purdue University Center for Commercial Agriculture on what farmer sentiments are favoring.

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Nebraska: Interns cowboy up through Sandhills Ranch Internship Program

Participants in the Sandhills Ranch Internship Program have learned there is much more to ranching than inferred by Toby Keith's cowboy ballad.

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2025 Land Investment Expo Is In The Books

It was a Full House at Peoples Company
18th Annual Land Investment Expo 2025



What a great conference! We are so grateful for all those we met and for the invaluable and outstanding education and speakers!

[Learn More About Peoples Company Land Investment Expo Here](#)

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Stay up-to-date as we share recent developments in agricultural land news. You'll find further industry insights, a showcase of notable stories from our Midwest states,

and shared key updates from our industry partners— all easily accessible on our social platforms



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